

LCA.7C INTERNATIONAL TRADE ACS



Duration
2 YEARS | 4 SEMESTERS

Intake
JAN | MAY | SEPT

Language
ENGLISH

Location
MONTREAL

OVERVIEW

The ACS in International Trade is designed to prepare students to work as an international trade technician. This technician oversees the management of exports or imports of goods and services – from the potential market research to the establishment of implementation policies after the transaction is concluded. His or her main tasks are: carrying out market studies; developing market entry strategies, determining prices, modes of payment and financing; negotiating with foreign entities; planning the logistics of service delivery; supervising operations and ensuring the application of follow-up policies assuring satisfaction and continuing good relations between all stakeholders.



Admission Requirements

- ✔ Bachelor's Degree, diploma or recognized equivalent with a minimum of 15 years of formal education.
- ✔ Fluency in English with an overall band score of 6.0 of IELTS with no band less than 6.0 preferred any one individual module
Or
- ✔ 6.5 of IELTS with no band less than 5.5 preferred any one individual module
- ✔ Applicant must be at least 18 years old.

Prospective Jobs

- ✔ Transport Pricing Manager
- ✔ Import-Export Co-ordinator
- ✔ Customs Project Manager
- ✔ Import-Export Consultant
- ✔ Import-Export Entrepreneur



List of Courses

- ✔ Mathematics and Statistics
Common application software
- ✔ International Trade
Environment
- ✔ Inventory management in an international context
- ✔ Optimizing productivity and sustainability
- ✔ Market study
- ✔ French as second language
- ✔ Business English I
- ✔ Custom compliance
- ✔ Logistics for the movement of goods and the provision of service
- ✔ Legal aspects of international trade
- ✔ Export and import costing
- ✔ Business French
- ✔ Business English II
- ✔ Project I (internship)
- ✔ Negotiation in an international context
- ✔ Security and risk management
- ✔ Market development strategy
International payments and financing
- ✔ E-Commerce
- ✔ Business French II
- ✔ Project 2 (internship)
- ✔ International marketing project

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